

ANNUAL GENERAL MEETING 2012

FINANCIAL PERFORMANCE OVERVIEW 2011/12

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OVERVIEW OF FINANCIAL PERFORMANCE 2011/12

	TARGET	ACTUAL	
Income & Expenditure Surplus	£8.0m	£9.0m	Achieved
Return on Assets	5.0% - 5.9%	5.5%	Achieved
Cash Balance at 31st March 2012	£46.9m	£54.5m	Achieved
Savings Programme	£24.0m	£24.7m	Achieved
Financial Risk Rating	4	4	Achieved

PATIENT ACTIVITY 2010/11 TO 2011/12

	2010/11	2011/12	Growth %
Primary care referrals	139,775	127,128	-9.9
Elective spells (see note)	84,667	82,850	-2.1
Non Elective spells	76,691	77,667	1.3
Outpatient attendances (see note)	584,377	589,339	0.8
A&E attendances	204,403	202,224	-1.1

Note: classification of endoscopy activity changed from outpatients to day cases for 2011/12; activity numbers for 2010/11 have been re-stated for the purpose of consistent year-on-year comparison.

FINANCIAL HIGHLIGHTS 2011/12

Financial targets met:	£m
Total Income for 2011/12	490.3
Operating Expenses	(473.3)
Surplus before Financing	17.0
Finance Income/Costs (includes Dividend to DoH)	(8.0)
Income & Expenditure Surplus *	9.0

* This surplus is being spent as part of the 2012/13
Capital investment programme

Fixed Assets at 31/03/12	265.3
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Payment Performance: - invoices from suppliers paid on time	97.0%
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SERVICE DEVELOPMENTS IN 2011/12

- Vital Pacs – Patient Monitoring System

Use of IT to improve patient safety and management of beds.

- Expansion of Endoscopy services

Supports the impact of bowel screening and growth from increased awareness over bowel cancer– revenue investment in staffing and consumables

- Development of Hospital at Home service

Introduction of virtual wards in patient homes. Patients can go home earlier and receive specialist nursing care including the giving of IV drugs in their home. Good for patients who are generally fit but require some technical nurse intervention for short periods each day.

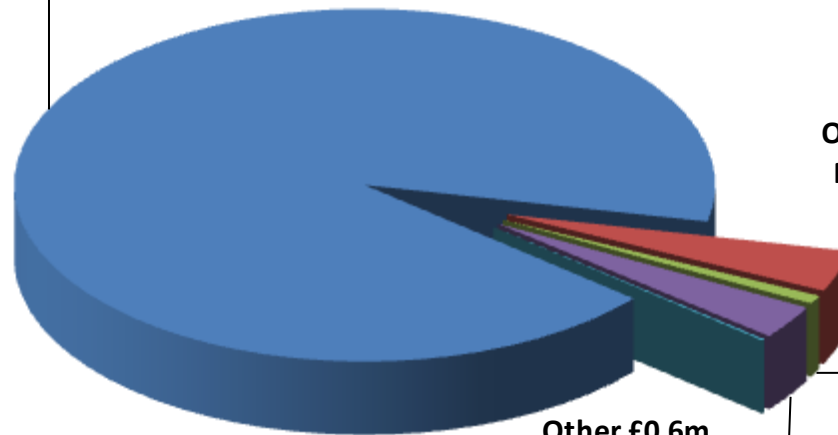
- Improved full patient booking and support service

Investment in IT and staff. Patients contacted directly to book outpatient appointments, this will reduce the booking of patients at inconvenient times for them which gives a better service to patients and reduces DNAs.

WHERE DID WE GET OUR INCOME FROM?

Of the Trust's Income from activities 92% is commissioned by Eastern and Coastal Kent PCT

Eastern and Coastal
Kent PCT £417m



Other Kent and
Medway PCTs
£17.1m

Kent Trusts £3.5m

Other NHS Trusts
and PCTs £14m

Other £0.6m

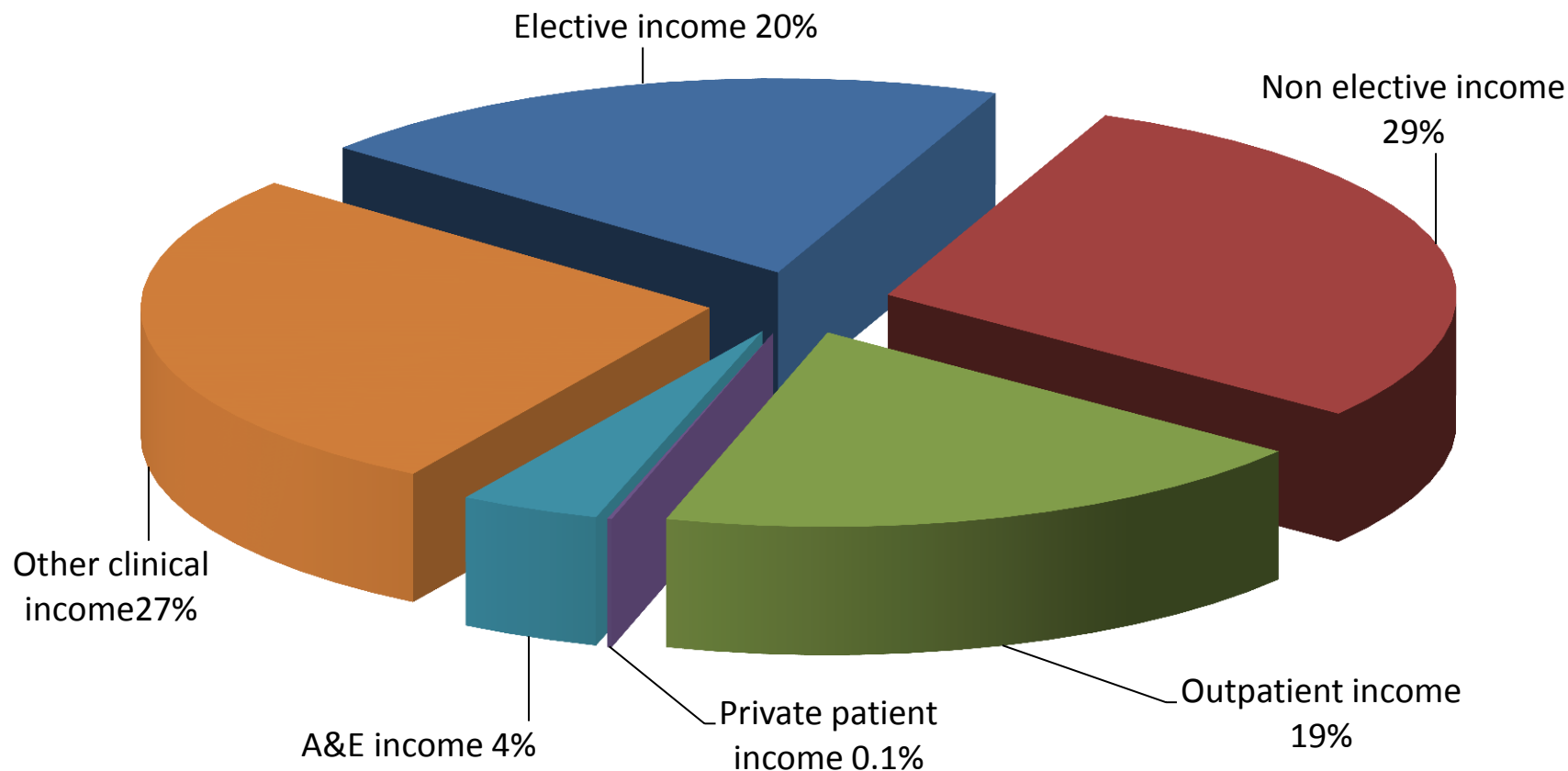
**Total Income for patient care activities
£452.2m**

2011/2012 Income by Type

East Kent Hospitals University



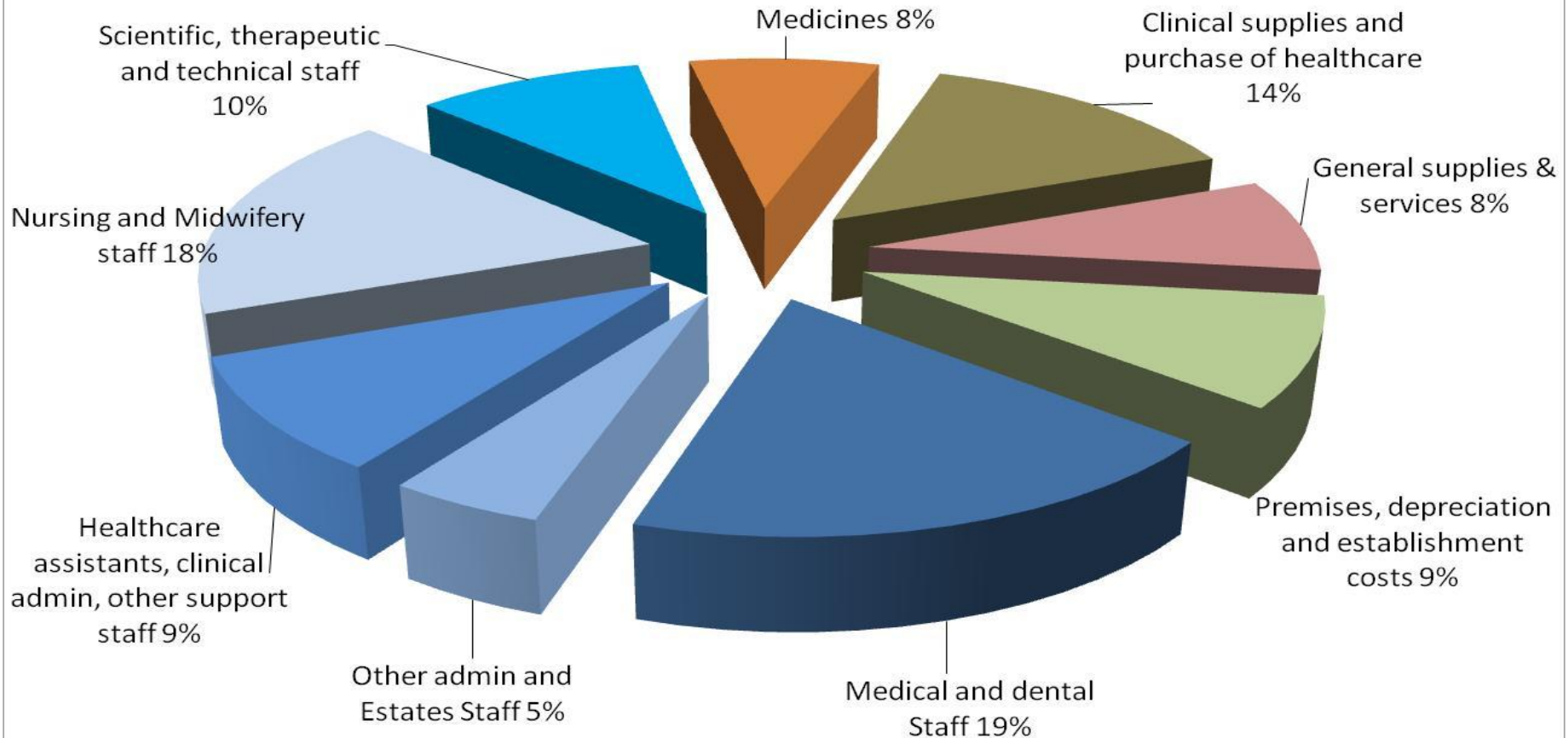
NHS Foundation Trust



Total 2011/2012 Income from patient care activities £452.2m



How The Money Was Spent - 2011-12

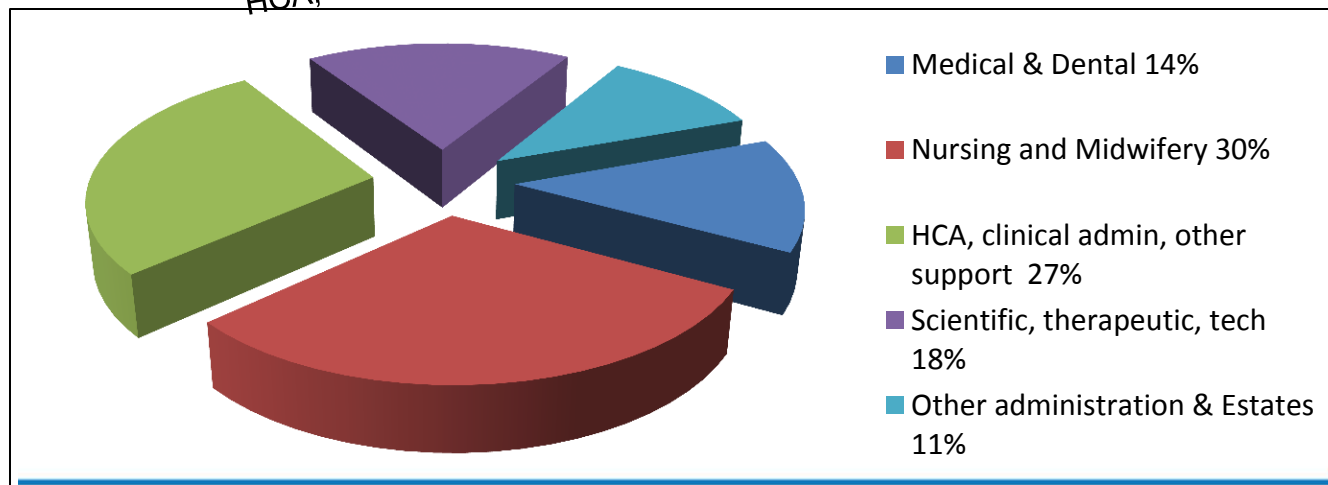
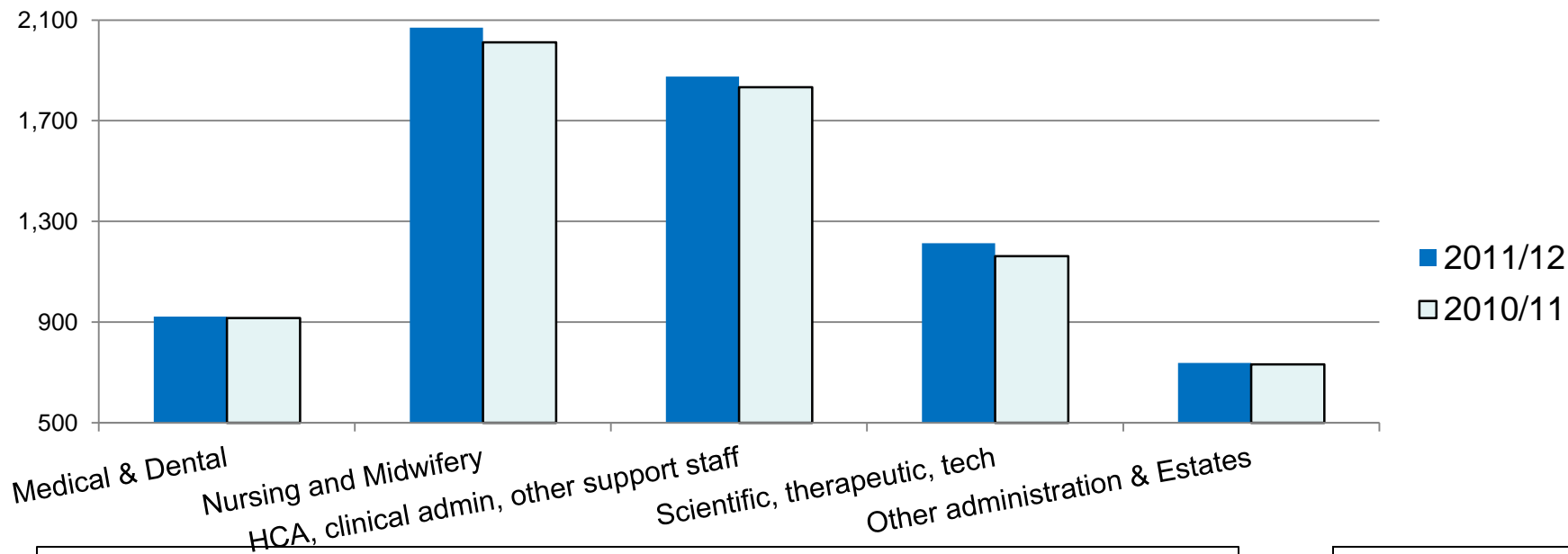


AVERAGE NUMBER OF EMPLOYEES

East Kent Hospitals University



NHS Foundation Trust

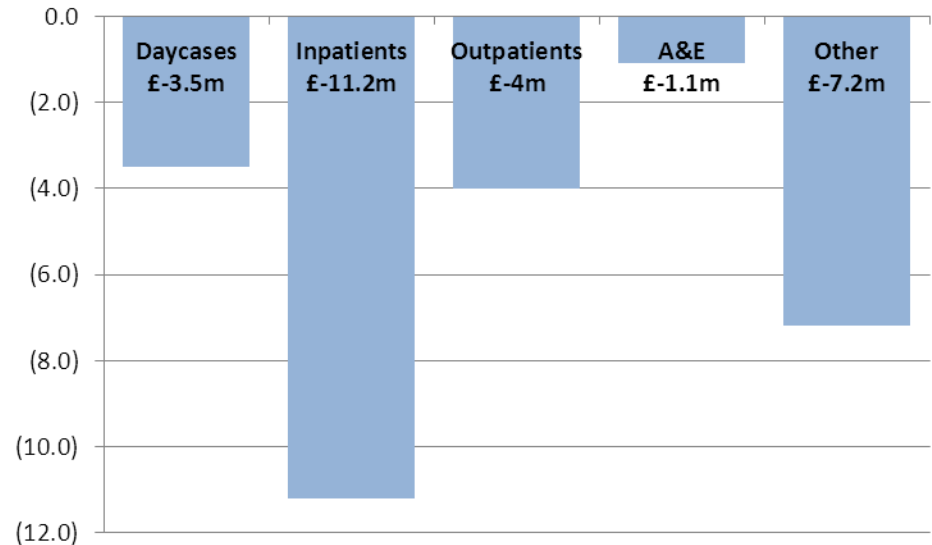
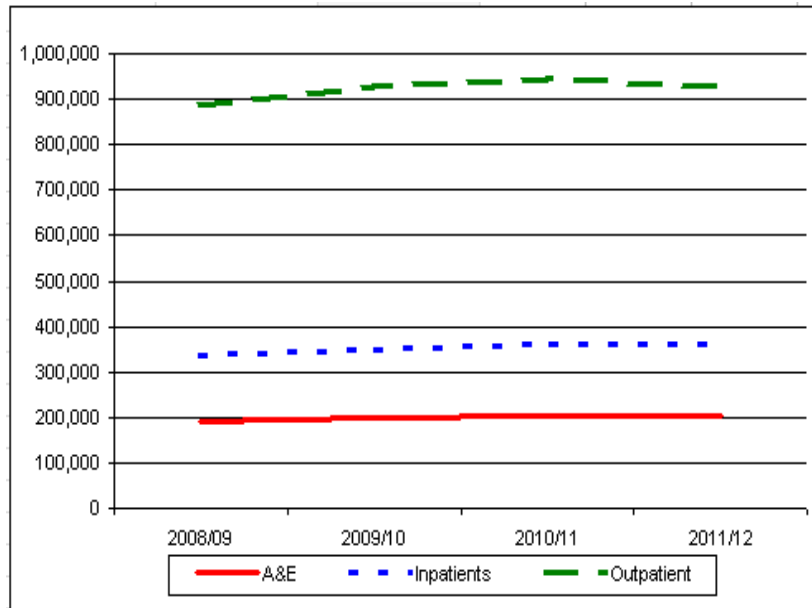


Total employed staff 6,818



ACTIVITY AND COSTS

From 2008/09 to 2011/12: 6% activity growth including OP, A&E, IP and Ward attenders



Since 2009/10 per reference costs, the cost of delivering activity fell by **£27m** after adjustments for activity growth and inflation increases.

CHARITABLE FUNDS

- Total funds £4.3m
- £1.0 income received in 2011/12.
- £0.9m spent in 2011/12 on patient enhancement, and medical equipment including:



- SCBU: Portable Ultrasound Echocardiogram (aids the diagnosis of heart problems)
- Theatres: Sonosite Ultrasound (enhances the placing of regional nerve blocks)
- Mammography Equipment

The Breast Screening Mammography Appeal (target £1.2m) has raised £0.8m to date – we have purchased the digital screening and viewing equipment for WHH, KCH and QEQQMH

Thank you to those who have supported the Charity, especially the Leagues of Friends and other partnership charities and volunteers who contributed £0.4m in 2011/12

CONCLUSION

- Treated more patients than ever before
- Strong financial performance
- Continued investment in our estate and equipment

SOUND PLATFORM FOR THE FUTURE