East Kent Hospitals University NHS Foundation Trust

ANNUAL GENERAL MEETING 2011

FINANCIAL PERFORMANCE OVERVIEW 2010/11

Jeff Buggle

Director of Finance & Performance

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2010/11 OVERVIEW

- Treated more patients than ever before
- Strong financial performance
- Continued investment in our estate and equipment

GIVING A SOUND PLATFORM FOR THE FUTURE

FINANCIAL HIGHLIGHTS

	£m
Total Income	489.8
Operating Expenses	(472.9)
Surplus before Financing	**16.9**
Finance Income/Costs (Inc PDC Payable)	(8.1)
I&E Surplus	**8.8**

Monitor Risk Rating	4
Fixed Assets @ 31.03.11	267.1m
Cash Balance @ 31.03.11	42.8m

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PATIENT ACTIVITY 2009/10 TO 2010/11

	2009/10	2010/11	Growth
Primary care referrals	141,803	141,813	0.0
Elective spells	64,312	70,760	10.0
Non Elective spells	74,376	75,582	1.6
Outpatient attendances	579,971	596,714	2.9
A&E attendances	199,501	203,957	2.2

FINANCIAL RISK RATING 2010/11

Criteria	**Metrics**	**Trust's**	**Score (1 to 5)**
Underlying performance	EBITDA margin (% of income)	6.6%	3
Achievement of plan	EBITDA (% of plan)	97.2%	4
Underlying performance	Return on assets	5.6%	4
	Surplus margin	1.7%	3
Liquidity	Liquidity ratio (days)	34.1	4
Overall Rating			4 *

* Performance as a Foundation Trust is evaluated through Monitor's Financial Risk Rating; 4 is the maximum score for a new Foundation Trust

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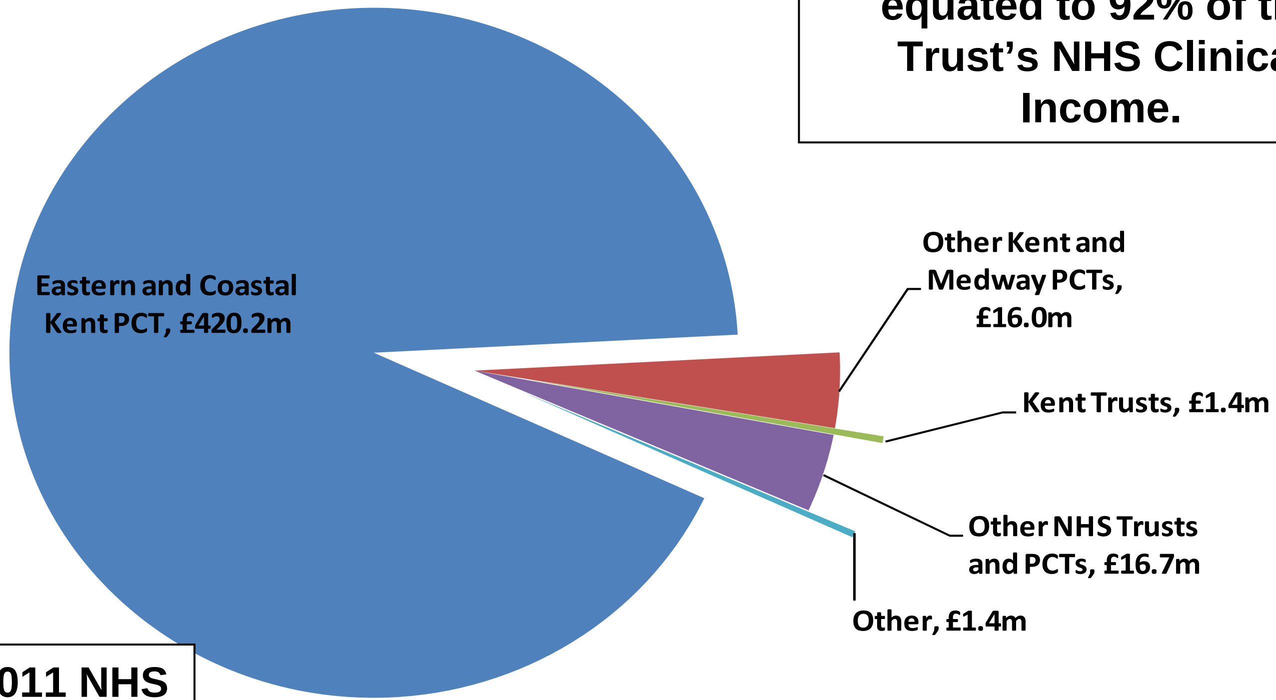
2010/2011 NHS Clinical Income by Source



NHS Patient Care commissioned by Eastern and Coastal Kent PCT equated to 92% of the Trust's NHS Clinical Income.

Total 2010/2011 NHS Clinical Income £455.6m

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2010/2011 Income by Type

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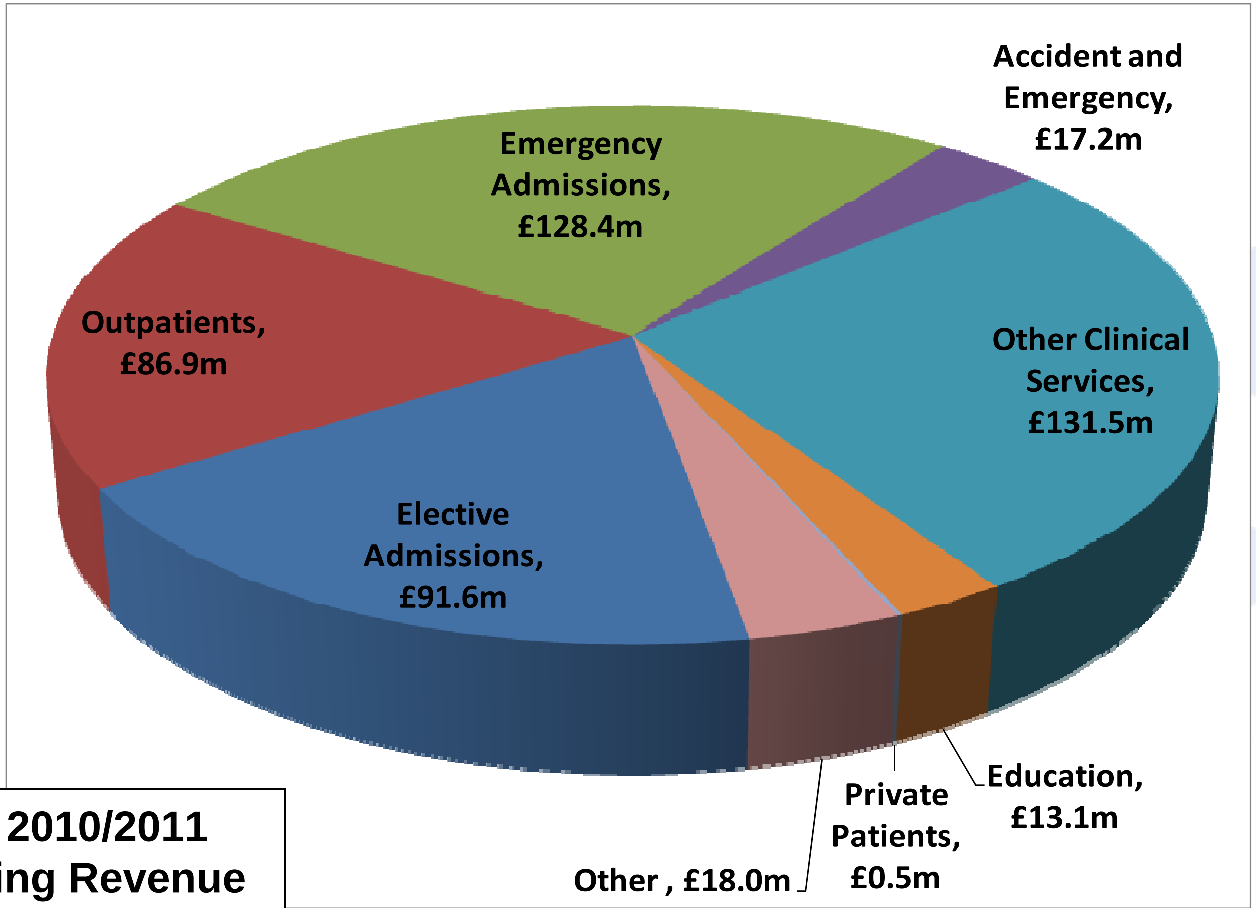

Total 2010/2011 Operating Revenue £487.3m

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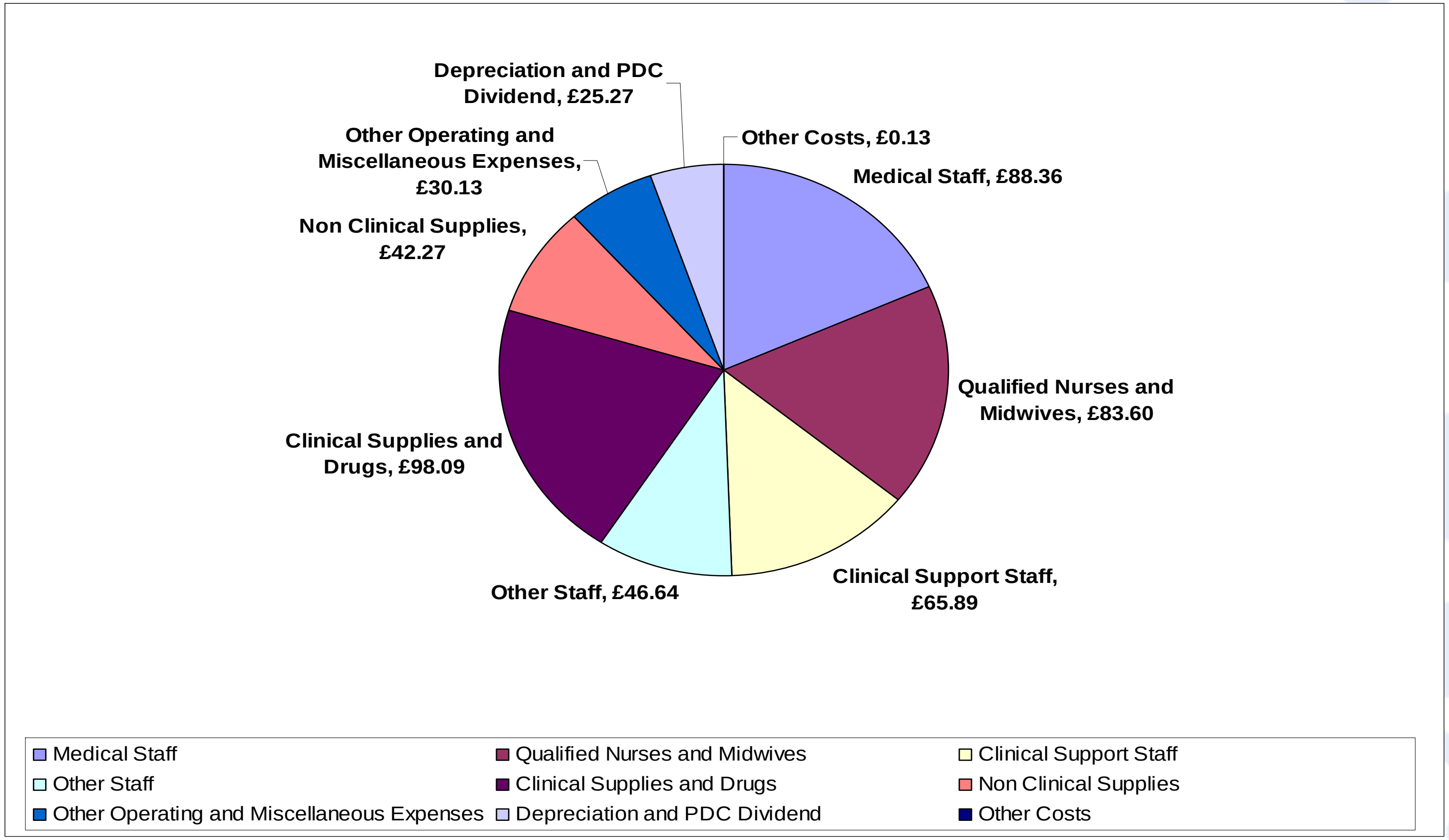
HOW THE MONEY WAS SPENT



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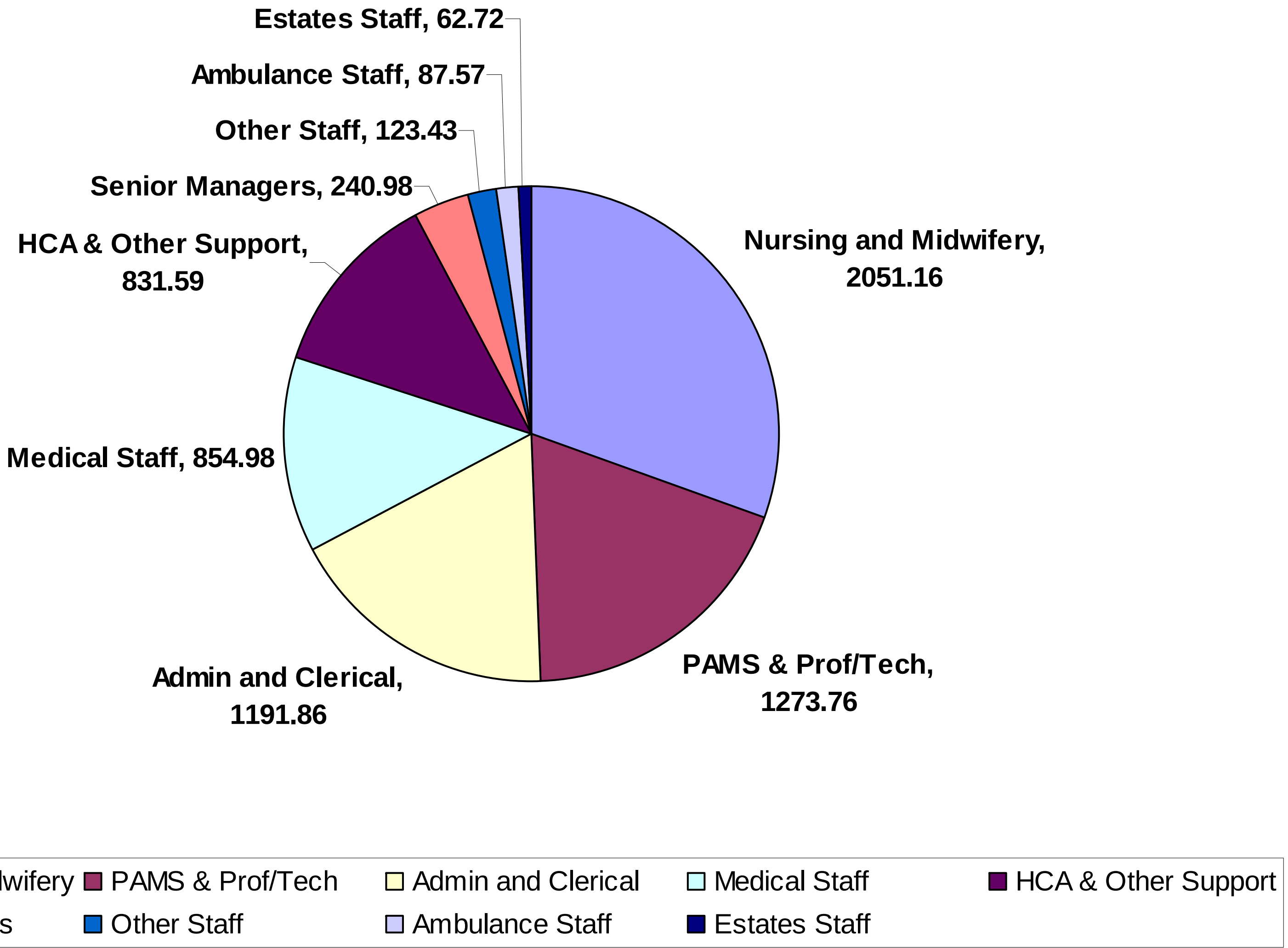
Staff Whole Time Equivalent By Pay Group



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SERVICE DEVELOPMENTS IN 2010/11

- PPCI
- Da Vinci Robot
- Thrombolysis Service and Direct Access TIA
- Dermatology Services
- Neurology Services Expansion

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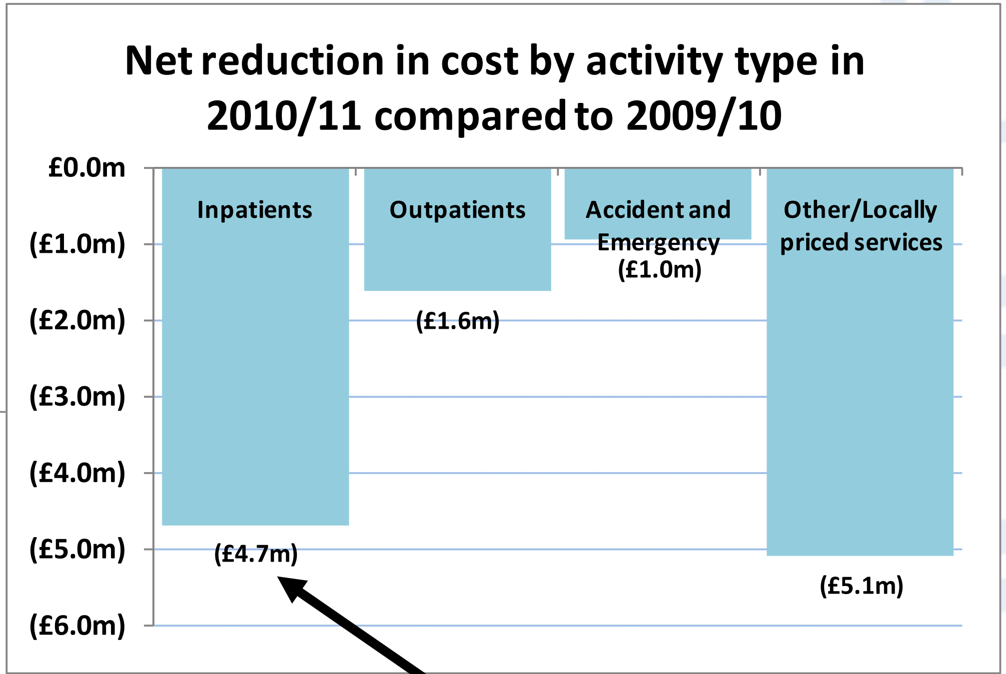
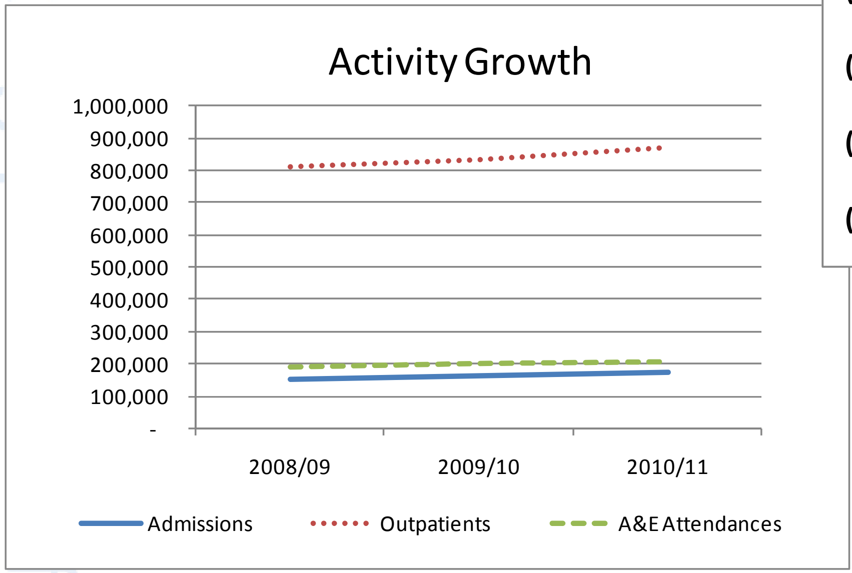
ACTIVITY AND COSTS

Since 2008/09 - 12% Activity growth and 7% unit cost reduction





Cost of delivering inpatients fell by **£4.7m** after adjustments for activity growth and inflation increases.

CAPITAL INVESTMENT IN 2010/11

Capital Schemes	**2010/11**
	£m
Centralisation of maxillo-facial services	3.6
Endoscopy – Accreditation & Expansion	2.4
Oncology Upgrade	0.8
Medical Equipment	5.8
Information Technology	2.5

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CHARITABLE FUNDS

- Received Income of £844,012
- Value of Funds @ 31 March 2011 £4,567,202
- Expenditure on patient enhancement and medical equipment £619,587
- Launched major appeal to raise £1.2m, to date raised £0.43m

Thank you for your continued support, especially the Leagues of Friends £530,000 in grants 2010/11

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